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*****

WHOLESALE PRICE LIST
AUGUST AND SEPTEMBER 1942

****

SALES CONDITIONS: Prices include packing but not transportation costs. Quantities quoted are minimum at these prices. This list is complete as to the stock available at present and supersedes and cancels all previous lists. Cash should accompany order unless goods are shipped C.O.D. or unless credit has already been established. 2% discount will be allowed for cash with order. All material is offered subject to prior sale of stock on hand.

ASSORTMENTS: Many buyers, expecially those who are not familiar with our line of goods, prefer to have us make up an assortment with a view to their particular type of trade. This leeway of choice enables us to give maximum satisfaction by furnishing plants which are looking best at the time the order is made up. All assortments consist of 100 plants. The unit cost of plants in these assortments is calculated from the hundred rate. In this way a dealer is able to obtain a variety of plants in small lots, yet, still get advantage of the quantity price.

ALL-IN-ONE ASSORTMENT

100 unlabeled plants, 50 varieties, 2 of each kind, $5.00

This is our most popular assortment. Try it if you have been seeking more variety and something different to please those particular customers. 50 different varieties! Euphorbias, cacti, Echeverias, Sedums, all types and sizes in a well balanced collection. YES---100 plants, 50 unlabeled varieties, 2 of each kind.

CACTUS ASSORTMENT #1

100 plants, 12 labeled varieties, $2.50

Rugged, colorful cacti that will thrive under conditions that would be fatal to other types of plants. Globular species from 1" to 1½"; columnar types from 2" to 3".

CACTUS ASSORTMENT #2

100 plants, 10 labeled varieties, $5.00

This is a collection of rare varieties, of beauty and distinction. An order for this assortment would include globular plants from 1" to 1½" and columnar types up to 2½".

COMBINATION ASSORTMENT

100 Plants, 25 varieties, $2.50

An assortment giving wide variety of colorful plants, combining a selection of plants from Cactus Assortment #1, Succulent Assortment #1, and an assortment of Echeverias. Ideal for planting attractive dish gardens.

MINIATURE POT ASSORTMENT

100 plants, $2.50

At least 10 different kinds of choice, small plants, unlabeled, none over 1". All plants have mature appearance even though very small.

ROOTED OPUNTIA ASSORTMENT

100 rooted cuttings, $2.50

The species offered in this assortment are especially selected for dish garden work and include a wide variety of plants that are spineless or nearly so.

UNROOTED OPUNTIA ASSORTMENT

100 Cuttings, $1.50

Opuntias root easily during summer and fall. This very economical offer of at least ten different kinds includes Opuntia monacantha variegata.

ROOTED SUCCULENT ASSORTMENT #1

100 plants, 20 unlabeled varieties, $1.75

Includes Aloes, Crassulas, Echeveria, Gasterias and Sedums in a colorful array.

GENERAL PRICE LIST

C A C T I

NOTE: Reference numbers in parentheses refer to illustrations in "Cacti For The Amateur."

	10	100
ASTROPHYTUM myriostigma, 1½" to 1½" ..... "Bishop's Cap." Beautiful silvery-gray, usually five ribbed, spineless. (Pl. 69)	$1.00	$8.00
BISHOP'S CAP - See Astrophytum myriostigma		
BOXING GLOVE - See Opuntia mamillata		
CEREUS hybrid, 2½" to 3½" seedlings ..... Probably the most popular plant for dish gardens. Erect, dark green, truly cactoid in appearance.	.30	2.50
CHAMAECEREUS silvestrii, 1½" with small offsets ..... "Peanut Cactus." Small, round, silvery green branches about the size of a peanut. (Pl. 38)	.30	2.50

	10	100
CLEISTOCACTUS strausii, 2"	.75	$6.00
Very handsome plant completely covered with creamy white bristles. (Pl. 23)		
CORYPHANTHA andreae, 1"	.60	-----
White, star-like spines flat against very dark green, smooth shiny plant body.		
ECHINOCACTUS grusonii, 1"	.60	5.00
"Golden Ball." Densely covered with stiff, bright golden yellow spines; easy to grow. (Pl. 66)		
ECHINOPSIS hybrid, 1" to 1½" seedlings	.30	2.50
4" to 5" blooming size plants	1.50	****
Attractive, dark green, globular plants.		
E. rhodotricha var. robusta, 1½"	.60	*---
Hard, gray-green plant body; stiff, reddish spines.		
FEROCACTUS alamosanus, 1"	.50	4.00
Ribs widely spaced; few spines; clean looking, bright green, globular.		
F. hamatacanthus, 1"	.35	----
GOLDEN BALL - See Echinocactus grusonii		
GYMNOCALYCIUM mihanovichii 1"	.35	6.00
Small, globular type, green with distinct maroon bands, nearly spineless.		
HARRISIA bonplandii, 2" to 3"	.30	2.50
A "tail" that is different. Dark maroon plant with bright red spines on tip.		
H. martinii, 2" to 4" seedlings	.30	2.50
Very good for tails in novelty pots. (Fig. Pg. 230)		
LEMAIREOCEREUS montanus, 2"	.30	2.50
Very dark green. Columnar type.		
L. pruinosus, 1½"	.30	2.50
Four-sided with pronounced angles. Becomes frosted white in color when grown under glass.		
L. weberi, 2"	.30	2.50
Columnar type; dark maroon with soft, light colored spines.		
MAMMILLARIA applanata, 1" to 1½"	.60	----
Flat growing, pin cushion type.		
M. carnea, 1"	.60	----
Short, heavy spines; abundant, flesh colored flowers.		
M. celsiana, 1"	.60	----
M. compressa, 1"	.60	5.00
Stiff, flattened, white spines. (Fig. Pg. 43)		
M. durispina, 1" to 1½"	.60	5.00
Grows exceptionally well. Attractive, straw-colored spines.		
M. elongata, 1½" with small offsets	.60	5.00
Bright yellow spines. (Pl. 100)		
M. elongata var. stella aurata, 1½" with small offsets	.60	5.00
Golden spines.		
M. karwinskiana, 1"	.60	5.00
Dark, reddish plant with white spines.		
M. kunzeana, 1"	.60	5.00
Attractive plant with white, silky hair.		
M. prolifera, 1½" clumps	.60	5.00
Miniature, wooly plant; clusters freely when small, giving the appearance of a little mound of grayish wool.(Pl. 97)		
M. sempervivi, 1"	.75	----

	10	100
MELOCACTUS intortus, 1" to 1½"	1.00	$8.00
"Turk Turban." (Pl. 60)		
MONVILLEA diffusa 2½"	.30	2.50
One of the best plants for "tails" in novelty animal pots. Dark green with light soft spines, usually slightly curved.		
MYRTILLOCACTUS geometrizans, 2½"	.50	4.00
Beautiful, light blue, columnar type, usually five-ribbed; a clean, colorful plant.		
NOTOCACTUS mammulosus, 1½"	.60	5.00
Very attractive plant with short, stiff spines on dark red plant body.		
N. ottonis, 1"	.60	5.00
Attractive spines on dark green plant.		
OPUNTIA basilaris var. ramosa, rooted cuttings	.30	2.50
unrooted cuttings	.20	1.25
Small, smooth, purplish, flattened stems; almost spineless.		
O. cylindrica, 3" rooted cuttings	.30	2.50
2" unrooted cuttings	.20	1.25
Bright green, almost smooth, short, widely spaced spines.		
O. elata var. oblongata, 4" unrooted cuttings	.20	1.25
Smooth, shiny, dark green, oblong, spineless.		
O. glomerata, 1½" rooted cuttings	.75	----
"Paper Spined Opuntia." Rare and striking; the spines look like thin pieces of paper; joints globular. (Pl. 18)		
O. manillata, 3" rooted cuttings	.30	2.50
"Boxing Glove." Twisted, monstrose, club shaped plants.		
O. microdasys, rooted cuttings	.25	2.00
unrooted cuttings	.20	1.25
Small, flat stems dotted with yellow clusters of small spinelets. Very popular. (Pl. 17)		
O. monacantha, eared buds	.30	2.50
Three or more "ears" to each plant.		
O. monacantha variegata, 4" to 6" rooted cuttings	.50	4.00
4" to 6" unrooted cuttings	.25	2.00
Light yellow and green mottled; new growth often pink.		
O. schickendantzii, 3" to 5" rooted cuttings	.30	2.50
4" to 6" unrooted cuttings	.20	1.25
Narrow tapering joints, light yellow-green, short spines.		
O. vilis, unrooted cuttings	.20	1.25
Cylindrical trunk; branches like a small tree.		
OREOCEREUS trollii, 1"	.75	6.00
Columnar plant covered with long, white, silky hairs, particularly at the tip. Very desirable.		
PACHYCEREUS pecten-arboriginum 2"	.30	2.50
Dark reddish plant body, light and colored spines.		
P. pringlei, 1½" to 2"	.30	2.50
Gray-green plant body, abundant lighter colored spines. Very effective and unusual type.		
PAPER SPINED OPUNTIA - See Opuntia glomerata		
PEANUT CACTUS - See Chamaecereus silvestrii		
PILOCEREUS chrysacanthus, 2"	.60	5.00
Beautiful, columnar plant; soft golden spines.		
P. palmeri, 2½"	.60	5.00
White, wooly plant of columnar growth.		

	10	100
TRICHOCEREUS pasacana, 1" to 1½" ..... This South American giant makes attractive seedlings which grows well under cultivation.	.30	2.50
T. spachianus, 1½" to 2" ..... Columnar type; bright green, round, plump plant with short yellowish spines. (Fig. pg. 43)	.30	2.50

TURK'S TURBAN - See Melocactus intortus.

S U C C U L E N T S

NOTE: Reference numbers in parentheses refer to illustrations in "Succulents For The Amateur."

ADROMISCHUS clavifolius, 1½" ..... (Fig. 141)	.30	2.50
AEONIUM arboreum, 2" unrooted cuttings ..... (Fig. 207)	---	.60
AFRICAN LIVING ROCK - See Pleiospilos nelii		
ALOE africana 2½" seedlings ..... Beautiful tree-like plant with yellow teeth on the margin of light green leaves.	.35	3.00
A. ferox, 2½" seedlings ..... Dark green leaves lined with reddish brown teeth on the margins.	.35	3.00
A. humilis var. incurva, 1½" seedlings ..... The smallest Aloe.	.35	3.00
A. nobilis, 2" rooted cuttings ..... Green leaves edged with yellow. Very popular.	.35	3.00
A. striata, 2½" ..... Handsome plant. Leaves grayish bordered with red, completely spineless. (Fig. 238)	.30	2.50
A. vera, 8" to 10" unrooted offsets ..... This plant is in great demand because of the medicinal use of its leaves for curing X-ray and other burns. (Fig. 237)	.90	7.50
A. variegata, 1½" to 2" ..... "The Partridge Breast." These plants are in exceptionally good condition, shipped in small clay pots to insure against root damage.	1.50	12.50
CHEIRIDOPSIS aspera, unrooted cuttings ..... Round leaves roughened by small, white dots. Tips of leaves become purple during summer months. (Fig. pg. 40)	.20	1.00
CRASSULA imperialis, branched rooted cuttings ..... Similar to C. lycopodioides except the stems are twice as thick and the plant branches more freely.	.30	2.50
C. impressa, syn. schmidtii, 2" clumps ..... Every plant is heavily budded with small crimson flowers. Order now while they are prime.	.30	2.50
C. tetragona, 3" rooted cuttings ..... 3" unrooted cuttings ..... (Fig. 151)	.20 ---	1.20 .60
DYCKIA rariflora, 1½" to 2" ..... Narrow, stiff, recurved leaves like claws. Most unusual.	.30	2.50

	10	100
ECHEVERIA derenbergii, 1½" to 2" ..... Compact, silvery white with a small point of red on the tip of each leaf. (Pl. 43)	.40	3.50
E. elegans, 2" rooted cuttings ..... Very attractive, compact, silvery white rosette. (Fig. 159)	.30	2.50
E. hybrid set-oliver, rooted cuttings	.30	2.50
E. morganiana, 2"	.30	2.50
E. perbella hybrid, rooted cuttings	.30	2.50
unrooted cuttings ..... Grows exceptionally well. Very firm, light green leaves.	----	1.50
E. pulvinata, 3" unrooted cuttings ..... Thick, oblong, flattened, velvety, dark green leaves edged bright red. Flowers brilliant red on short, compact stalks. Choice, distinctive (Fig. 166)	.30	2.50
E. purposii, 1" ..... Stiff, compact rosettes of elegant and perfect form, light gray lined with red and black. A rare and distinctive plant.	.60	-----
E. simulans, 2" to 3" rooted cuttings ..... Light yellow-green, thick leaves tinged with red.	.30	2.50
EUPHORBIA ceriformis, 2½" rooted cuttings ..... Many ridged, semi-globular type. Attractive bright red spines in the crown.	.50	4.00
FAUCARIAS, assorted 1½" seedlings	.25	2.00
assorted 2½" to 3" clumps ..... Unlabeled assortments to include several types of beautiful plants in exceptionally good condition.	.40	3.50
F. tigrina var. superba, 1½" seedlings ..... "Tiger's Jaw." Leaves marbled gray-green with white teeth, whence the name. These are exceptionally fine seedlings of this popular plant.	.35	3.00
F. tuberculosa, 1½" seedlings ..... White-brown leaves thickly covered with large tubercles, white dot in center, white teeth on ridges. (Fig. 93)	.40	3.50
FELT PLANT - See Kalanchoe beharensis		
GASTERIA hybrid, 2" seedlings ..... Dark, shiny green from selected, fast-growing seeds.	.30	2.50
INCH WORM - See Kleinia pendula		
KALANCHOE beharensis (syn. Kitchingia mandrakensis), 12" ..... The "Felt Plant." large, scalloped, felt-like leaves, brown on upper side and silvery underneath. (Fig. 186)	1.50	-----
K. fedtschenkoi, rooted cuttings ..... Purplish, scalloped leaves. (Fig. 187)	.20	1.20
KLEINIA pendula, 2½" rooted cuttings ..... Very well described by the common name "Inch Worm." Grows in a series of arches, rooting wherever it touches the ground. (Fig. 136)	.75	-----
PACHYPHYTUM compactum, 1" ..... Close-set, cylindrical, blue-gray leaves with silvery white markings give the plant an angled effect. (Fig. 174)	.35	3.50
PACHYVERIA hybrid orpetii, 2" to 3" unrooted cuttings ..... Oblong, rounded, bluish leaves overlaid with white powder.	.20	1.50

	10	100
PLEIOSPILOS nelii, 1" ..... "African Living Rock." (Fig. 100)	.40	3.50
P. simulans, 1" to 1½" ..... Similar to P. bolusii, but the thick leaves are flat on top, triangular below.	.60	5.00
PORTULACARIA afra, 3" rooted cuttings	.20	1.50
unrooted cuttings	---	.75
Small, shiny leaves on reddish stems, branching like a small tree. (Fig. 264)		
SEDUM amecamecanum, rooted cuttings	.20	1.20
Unrooted cuttings ..... Bright yellow green, waxy.	---	.60
S. confusum, unrooted cuttings	---	.60
S. guatemalense, rooted cuttings	.20	1.20
unrooted cuttings ..... Stems densely covered with berry-like leaves, shiny green tinged red; cuttings root readily. (Fig. 195A)	---	.60
S. pachyphyllum, rooted cuttings	.20	1.20
unrooted cuttings ..... (Fig. 195A)	---	.60
S. winkleri, rooted cuttings ..... Small, light green rosette. (Fig. 196)	.20	1.20

TIGER'S JAW - See Faucaria tigrina var. superba.

----------BOOKS EVERY DEALER SHOULD HAVE----------

CACTI FOR THE AMATEUR - Paper $1.00, Board $1.50, retail

SUCCULENTS FOR THE AMATEUR - Paper $1.50, Cloth $2.00, retail

Both are profusely illustrated with photographic reproductions, also color plates, showing a large number of the plants we list. These illustrations will assist you in selecting stock and in interesting your customers. Copies for resale can be obtained at liberal dealers' discounts from the publisher, Abbey Press, Box 101, Pasadena, California.

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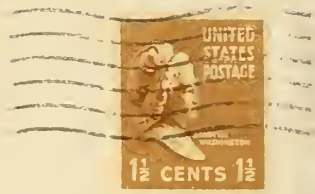

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Bureau of Plant Industry,
Washington, D. C.

~~Building A~~

Mr. M. R. Newman
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